

Florian Leonhard takes control of their international payments

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Director of US Operations

Staying on top of international payments

With violins in their London and New York show rooms and a multitude of international clients, the FX markets play an important part on their business model. Having to send and receive payments between our two international offices, this quickly became a time consuming and expensive process with their bank.

Making payments simple

“Caxton quickly understood the time consuming but simple payment needs of Florian. Our dedicated Caxton account manager helped and continues to help manage all of our international payments in a timely and cost-effective manner via their platform – a move that has made payments easier to facilitate and process, due to the different time zones and occasional out-of-hours payments.

“As a niche provider of a very specialised service, we pride ourselves on our level of detail when working to our clients’ requirements. And in the time that we have been using Caxton for our currency needs, we have found them to be the same”, said Joe Stupple, Director of US Operations.

He continued, “When dealing with multi-million pound transactions, we are safe in the knowledge that Caxton provides us with transparency, visibility, and efficiency when going to market – along with a friendly service that is echoed by their constant professionalism. With all the above taken into consideration, we look forward to continuing this relationship moving forward and would highly recommend other businesses to use their services.”

CASE STUDY

FLORIAN LEONHARD

Florian Leonhard Fine Violins offers its clientele an ever-expanding, unrivalled repertoire of carefully selected German, French, and English instruments. Described by the Financial Times as the “world’s leading authority on fine [instruments]”, Florian Leonhard also offers restoration and repairs; bespoke authentication, valuation, and certification services; and commissioned pieces.

The benefits



Competitive pricing



Intuitive payments platform



Dedicated Account Manager

For more information about how to take control of your payments, visit www.caxtonfx.com/bulk-payments or call 020 7042 7611

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