

Buying and Selling Property Overseas

A Guide to
International Payments

CAXTON

Contents

- 3 Managing the Cost of Currency
- 4 Top Tips for Transferring Currency
- 5 About Caxton
- 6 Caxton International Payments
- 7 Choosing the Right International Payment Option
- 8 Service with a Capital \$
- 9 Tania's Story
- 10 Brian's Story
- 11 The Caxton Promise
- 12 Contact Information



Managing the Cost of Currency

Buying property overseas is a life-changing moment

It's often the realisation of a long-term goal - to own a second home in the sun or even start an exciting new chapter in your life.

Like any property purchase, a lot of work goes into making the dream a reality. Alongside logistical challenges like finding the perfect place and cutting through red tape are a number of financial considerations. Transfer taxes and stamp duty aren't cheap and, together with notary and legal fees, can easily add 10% to the overall purchase price.

Perhaps most important of all is the cost of currency

Financial exchanges are sensitive to a wide range of economic stimuli, from inflation to interest rates; political instability to extreme weather.

Timing is everything. The exact moment you decide to purchase a foreign currency is critical, since fluctuations in exchange rates can add thousands to the final bill - or save you a small fortune. The exact same principle applies if you are selling property abroad and looking to repatriate the money.

This guide explains how to manage the vagaries of global currency markets. Whether you're buying or selling a property abroad, learn how to take some of the risk out of currency exchange. Your dream home may depend on it!



Top Tips for Transferring Currency

In any property deal there are many things that could derail the sale. The other party could pull out, structural problems could emerge, you may even have a change of heart. When it comes to overseas deals, transferring money - and specifically the cost of moving currency - add a further complication. Following these simple steps will help make sure that international payments are the least of your worries.

1

Use a currency expert

Exchanging high value funds and transferring them abroad always feels like a risk. And the world is an unpredictable place, especially right now. You need to be able to trust the people that are moving it for you. This means having someone available on the phone to answer questions and give expert assistance on the workings of international currency markets.

2

Choose the right time

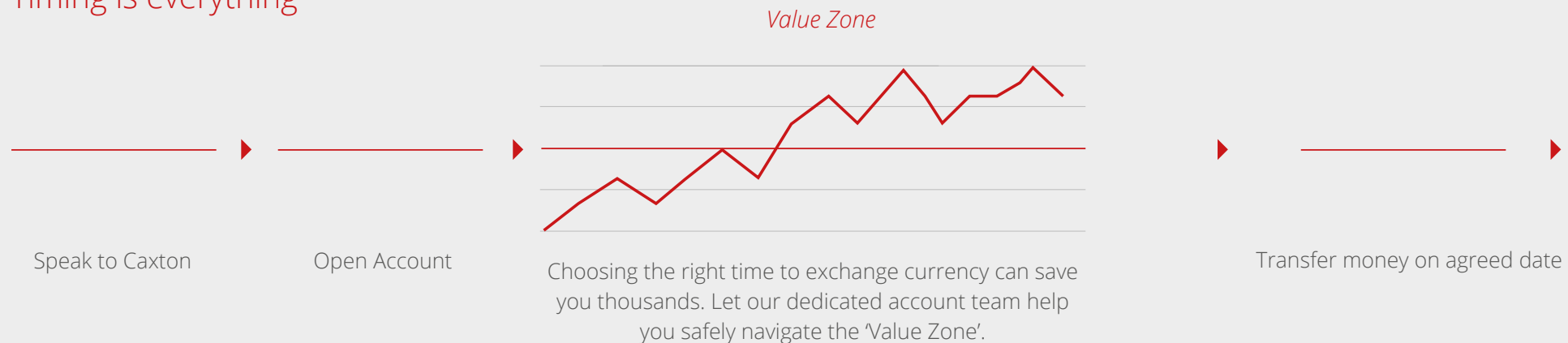
The moment you buy foreign currency you're locked into the rate available that day. Leave it too late and it could cost more than you'd budgeted for. Buy too early and you'll kick yourself if the rate then moves in a favourable direction, like many who lost out following the Brexit result.

3

Watch out for hidden fees

Banks and building societies charge a fee for sending money abroad. The rates they offer are often the worst available. It's not their core business so they don't need to offer a good deal.

Timing is everything



4

About Caxton

At Caxton, we make it easier, cheaper and safer for our customers to send or spend their money abroad. We've been leading the international payments market for over fifteen years now – and we're not done yet!



Caxton is a British financial technology company that has become an entrepreneurial success story. Last year we successfully processed 7.3 million transactions, and have transferred more than €1 for every man, woman and child on this planet.

We first helped a customer make an International Payment in 2002, and our experts continue to ensure our customers get the best value from their currency exchange.

We have thousands of customers with an annual turnover of over €1 billion. Many of our International Payments Service customers have used our bank-beating currency cards for years, or have been referred by friends and family.

In 2016 we were honoured at the Moneywise Customer Service Awards, and our Net Promoter Score of 78% is second-to-none.

Simply put, we help your money go further.

Caxton International Payments Service

Your interests are at the heart of our service

You can trust Caxton to ensure that international payments are the last thing on your worry list. Caxton makes it easier, safer and cheaper for you to send money abroad. We give you peace of mind that the payment will go through quickly and securely – and at a rate you're happy with.

Our ambition is simply to make sure you get the best value from your currency exchange. Our rates are extremely competitive.

In fact we simply won't be beaten on trades of more than £50,000, when assisted by a dedicated Account Manager over the telephone.

We also offer a personal service to guide you through the options and find the one that suits you best. A dedicated Account Manager will be with you every step of the way to offer guidance and answer questions. We can help you understand how different products

and scenarios will affect your payment over a given period. If you like, we can fix the rate now so there's no need to worry later about adverse currency movements.

With Caxton, your money is safe. We are an FCA- authorised and regulated payment institution and your money is protected. We are a credible, reputable company that's been trusted by thousands of customers for more than 15 years.

Choosing the Right International Payment Option

Currency exchange can seem like a complicated process, with a range of products vying for your attention. Your dedicated Account Manager is on hand to help you find the payment option that's right for you.



<p>Spot contract Need to move money overseas quickly? We'll let you know the rate and the amount of foreign currency you'll get for your money. Once the trade is booked, you just need to get the agreed payment to us within four working days. Spot deals are simple, fast and effective.</p>	<p>+ Fast Easy</p> <p>- Rate dependent on market No control</p>
<p>Limit order Identify a realistic target rate with your dedicated Account Manager, and should that rate become available at any time within the agreed time frame, Caxton will execute that trade, ensuring you didn't miss out.</p>	<p>+ Control Speed Peace of mind</p> <p>- No guarantee of target rate</p>
<p>Forward contract Got some time before you need to make the payment? We can help you secure your foreign currency at the optimum exchange rate. Once you've paid a deposit, you can defer the final payment until a specific date in the future (say, when the property deal is scheduled to go through).</p>	<p>+ Fixed protection</p> <p>- Small deposit No upside benefit Obligation to convert</p>
<p>Flexi-forward contract Worried your deal won't go through on the agreed date? Why not give yourself a few weeks of leeway just in case. Flexi-forwards allow a degree of flexibility on the date you make the final payment. The rate won't match a forward contract deal, but for many it's a small cost for peace of mind.</p>	<p>+ Withdraw all or part of the funds at anytime Fixed protection</p> <p>- Small deposit Obligation to convert</p>
<p>Currency option Not 100% sure the purchase will go ahead? This premium product gives you the right but not the obligation to purchase the foreign currency on the date agreed in the contract. So if the market moves in a favourable direction you can choose to buy at that rate. If the market takes a turn for the worse, you know you have a better rate already locked in.</p>	<p>+ No obligation to convert Benefit from upside Fixed protection Flexible</p> <p>- Upfront premium Offered only to clients familiar with Options</p>

Service With a Capital \$

We know how stressful it can be to buy or sell property, especially when you're not in the same country. That's why we offer a number of complementary, value-add services to give you peace of mind.

Rate alert

In consultation with us you might decide on a desired exchange rate. There's no need to keep an eagle eye on the markets - we'll let you know the moment your rate becomes available.

Limit order

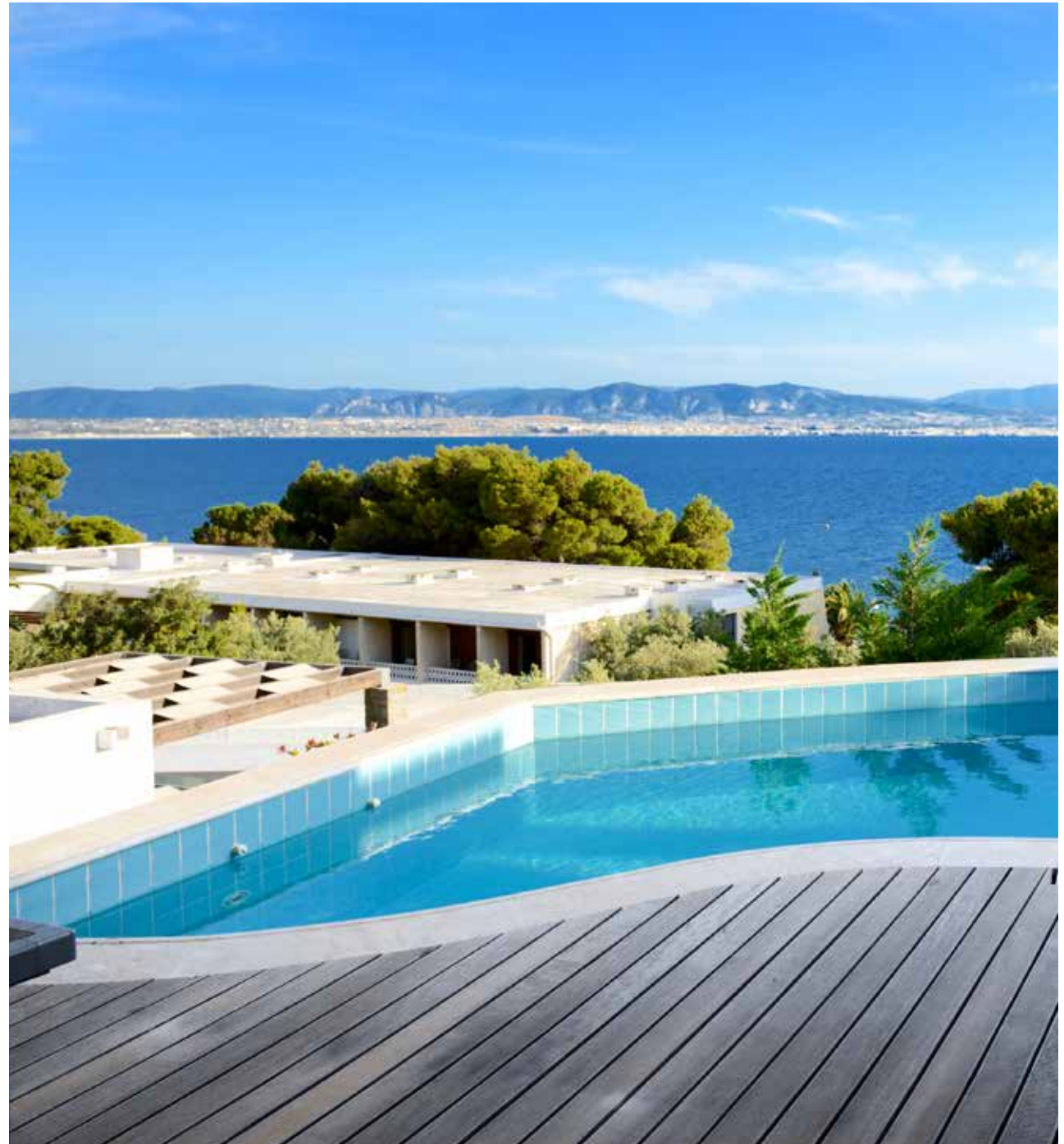
Know exactly what rate you want to exchange at? Let us know and we'll make the trade on your behalf as soon as it hits your target exchange rate.

Buy-and-hold

Ready to buy foreign currency but don't have an overseas bank account to send it to? No problem. We'll look after the money for you at no extra charge until you're ready to transfer it.

Currencies available

AED	UAE dirham
AUD	Australian dollar
CAD	Canadian dollar
CHF	Swiss franc
CZK	Czech krona
DKK	Danish krone
EUR	Euro
GBP	GB pound
HKD	Hong Kong dollar
HUF	Hungarian forint
ILS	Israeli shekels
JPY	Japanese yen
NOK	Norwegian krone
INR	Indian rupee
PLN	Polish zloty
SAR	Saudi riyal
NZD	New Zealand dollar
THB	Thai baht
SEK	Swedish krona
SGD	Singapore dollar
ZAR	South African rand
TRY	Turkish lira
MXN	Mexican peso
USD	US dollar



Tania's Story

Getting the Right Rate

Tania had always dreamed of owning a property in Spain and in 2016 she finally made it happen. Having saved €400,000 Tania found the perfect place, but needed the best possible rate to make the most of her budget.

Tania had previously used her bank to make international payments, but found their rates uncompetitive and the transfer fees and charges too expensive. Following a recommendation from her father, Tania decided to set up an account with Caxton.

Tania's main concern was that Brexit might make the Euro more expensive, meaning an increase in the cost of her property purchase. She needed a favourable exchange rate to ensure she would not lose out as the result of any market fluctuations down the line.

Through her Caxton Account Manager, Tania was able to use a Rate Alert to get live

market updates and details of key events that could affect the value of the exchange rate. And although Tania did look at the currency rates online, she felt reassured that Caxton would alert her as soon as the markets became favourable.

Tania also set up a Limit Order, which meant she benefited immediately from any rate movement in the right direction. Using this proactive approach, the exchange happened very quickly and Tania got the best possible rate. Tania expects to continue to use Caxton over the next few months, and will certainly not be using her bank any time soon!

“Caxton were professional and proactive, ensuring I was kept updated about relevant currency issues. This meant I got the best possible rate as result of receiving the right support at every step of the process”.

“Having spoken to my Caxton Account Manager, it was clear he understood my situation and requirements”.



Brian's Story

The Right Option

For the last couple of years, Brian and his Portuguese wife have wanted to buy a property in southern Portugal, on the Algarve. It was now the right time to create their next life stage.

They found a property owned by an elderly English gentleman who had let the property fall into disrepair. Brian was happy to renovate with a view to increasing its value.

Their estate agent recommended a currency broker but Brian found their rate uncompetitive and their service lacking. Having used a Caxton Card for many years on his travels, Brian soon appreciated the benefit of working with a known and trusted partner.

Brian was concerned about the impact of Brexit on Sterling. Fearing that if the Pound fell below €1.15 the cost of the property could rise to an unaffordable level, he knew he wanted to insure against this risk of adverse currency movement.

Already familiar with currency options through his Master's Degree in Business Administration, he asked his dedicated Account Manager how Caxton could help. Brian chose a Vanilla Option which ensured the exchange rate would not fall below €1.15. At the same time, it also allowed him to benefit from any favourable rise in the Pound.

Caxton's Rate Alert and Limit Order services helped Brian to withdraw two tranches at €1.17 and €1.18 ahead of the property completion date, ensuring that that he was able to purchase their dream home at the best price and at the most competitive rate.

Brian plans to use Caxton for several international payments that will fund extensive renovation work on the property.

"I found my Caxton Account Manager both knowledgeable and helpful. He was able to provide a seamless and transparent service, which made me comfortable just picking up the phone to ask questions or get market insights any time I liked".



The Caxton Promise



1

We'll keep your money safe

We are an FCA authorised and regulated payment institution. Our clients' money is covered by the Financial Services Compensation Scheme (FSCS). All client funds are held in segregated accounts and ring-fenced to safeguard them in the case of a financial crisis.

We have thousands of customers with an annual turnover of over €1 billion. The chances are you or someone you know are already using one of our currency cards. In fact, more than a third of our International Payments business comes from recommendations.

2

We'll make it personal

Your dedicated, UK-based Account Manager is at the end of the phone to provide guidance on your international payment strategy. From interest rate differentials to flexi-forwards, we'll walk you through the terminology and find the right option for your needs.

Every one of our Account team is an expert on the underlying market factors that affect currencies. We'll help you understand how different scenarios will affect your payment.

3

We'll beat your bank's best deal

We specialise in currency exchange and International Payments whereas, for your bank, it's just a lucrative sideline. Unfortunately, this affects the quality of its service. Your bank can take up to 4-5 working days to get your funds to the recipient, for example. We deliver our payments within 1 -2 working days at no extra cost.

Unlike the banks, we charge no transaction fees or charges. Simply put, our rates are among the best, and we offer you the best possible value, with a dedicated expert Account Manager.

Get in touch today to see how we can help you save!
T 0333 123 1815 or E info@caxtonfx.com

CAXTON

Contact

Get in touch today to see how we can help you save!

International Payments Service

Monday - Friday 08:00 - 18:00

24-hour access online

W caxtonfx.com/payments

T 0333 123 1815

E info@caxtonfx.com

🐦 [@CaxtonSupport](https://twitter.com/CaxtonSupport)

CAXTON